

Shipping
and the
Law
in the recent
and current
Markets

NAPLES
24 OCTOBER
2011

a Conference
organised
by
Studio Legale Lauro





Monday
24th October
2011

8:30

Registration

9:00

Opening addresses

Paolo d'Amico
President Confitarma

Francesco S. Lauro
Studio Legale Lauro

9:10

The Infrastructures  **UniCredit**

Chairmen

Alfons Guiner
Secretary General European Community
Shipowners' Associations

Francesco S. Lauro
Studio Legale Lauro

Speakers

Paolo Costa
President Port Authority Venice
and Past Italian Minister for Public Works
*Public-Private Partnerships in Port
Infrastructures: the Venice Terminal*

Patrick Verhoeven
Secretary General of ESPO
European Sea Ports Organisation

Panellists

Leo Delwaide
Past President Antwerp Port Authority

Luigi de Pierris
African Development Bank

Filippo Gallo
Head of Infrastructures Unicredit Group

Francesco Nerli
President Assoporti

Gianandrea Rizzieri
Partner Venice European Investment
Capital S.p.A.

10:00

Shipping Finance  **BANCO DI NAPOLI**

Chairmen

Giuseppe Castagna
Managing Director Banco di Napoli

Nicola Coccia
President Financial Commission Confitarma

Speakers

Furio Samela

Partner Watson Farley & Williams, Rome

Piracy and Total Loss in Loan Agreements

Claudia Gregori

Giuseppe Loffreda

Legance

Shipping and Private Equity

Investment Structures

Patrizio Messina

Managing Partner Orrick Italia

Shipping Finance and the Securities

Package

Panellists

Federico Barlozzetti

Head of Shipping, Banca IMI S.p.A.

Francesco Fuselli

Managing Director Banchemo Costa Group

Gabriele Gori

Deputy Managing Director MPS Capital Services

Ling Ming Xing

China Development Bank

Giuseppe Mauro Rizzo

RBD - Rizzo Bottiglieri De Carlini Armatori S.p.A.

Alex Ryland

Executive Director DnB NOR Bank ASA London

Massimo Zanieri

Resp. Shipping Finance Unicredit

10:50

Coffee break



Offered by Cantieri Palumbo

11:10

Shipbuilding



Chairman

Didier Chaléat

Senior Vice President Bureau Veritas,

Ile de France

Speakers

Simon Curtis

Partner CDG – Curtis Davis Garrard LLP

Dealing with market collapse

*renegotiating or cancelling the distressed
shipbuilding contract*

Maurizio Dardani

Genoa Chambers

*The Shipbuilding contract
and the insufficient protection afforded
by the 1952 Brussels Convention
on the arrest of ships*

Pietro Zanini

General Manager Wartsila Italia S.p.A.

*Long term service agreement: the
experience Wartsila to manage the risk*

Panellists

Michele Bottiglieri

President MBA Michele Bottiglieri Armatore S.p.A.

Umberto D'Amato

CEO Perseveranza di Navigazione S.p.A.

Luigi Minieri

CEO Tefin S.c.r.l.

Antonio Palumbo

President of Cantieri Palumbo

Zhang Rong Rong

Italy team member China Development Bank

12:00

Shipping and M&A



Chairmen

Diego Pacella

Managing Director and Chief Executive Officer
Grimaldi Group

Fabrizio Vettosi

Managing Director Venice Shipping
and Logistics S.p.A.

Speakers

Bruno Castellini

Partner Jones Day, Milan

M&A trends in the shipping sector

Claudio Cattabriga

Partner Terra Nova Advisors

Asset class: an impossible Challenge

Panellists

Arturo Capasso

Professor Corporate Governance,
Università degli Studi del Sannio

Angelo D'Amato

Managing Director
Perseveranza di Navigazione S.p.A.

Kostantinos Vouterakos

Partner KG DI Law Firm

Che Xian Xian

Vice-president of CDB Italy team China
Development Bank

12:40

Lunch

Offered by Wärtsilä



14:10

Managing the Risks

Chairmen

Federico Deodato

Managing Director P.L. Ferrari & Co. S.r.l.

Mauro Iguera

Managing Director CR Marine & Aviation S.p.A.

Speakers

Andrea Dalle Vedove

Head of Marine and Aviation Dept., Head Office for
Italy – Corporate Risks Assicurazioni Generali S.p.A.

*Shipping and Piracy. Insurance Issues
Beyond K&R*

Francesco S. Lauro

Studio Legale Lauro

*The Use of Armed Guards in the Gulf
of Aden – the Italian Perspective*

Mike Salthouse

North of England P&I Club

*The Use of Armed Guards in the Gulf
of Aden – the P&I Perspective*

Joanna Steele

Partner Bentleys Stokes and Lowless, London

Piracy – a lawyer’s dilemma

Tracie Thompson

Global Head Kidnap & Ransom, Chartis New York

Preparedness for risks

Panellists

Christopher Brown

Underwriting Director Uk Club

Sean Cantwell

US 6th Fleet MARLU Europe/Africa

Alessandro Morelli

Marine Underwriting Manager
Axa Corporate Solutions

Theodoro Andrea Papaioannu

Hull Claims Manager, SIAT

Marco Poliseno

Director Marine Dept. Poliass S.r.l.

Rinaldo Veri

Vice Admiral Allied Maritime

Command Navy, Naples

15:30

Chairman

Cruise and Ferry

Umberto Masucci

Past President European Shipagents

Key note speech by

Francesco Berlingieri

President *ad Honorem*

Comité Maritime International

The Athens Convention on the Carriage of Passengers and their Luggage by Sea and Regulation (EC) 392/2009

Speaker

Rosa Abbate

Studio Legale Abbate, Genova

The Carriage of Passengers under the Italian code of Navigation

Panellists

Guido Grimaldi

Grimaldi Group

Salvatore Lauro

President Lauro Shipping S.p.A.

Lorenzo Maticena

Member of the Board Caronte & Tourist S.p.A.

Vincenzo Onorato

President Moby S.p.A.

Domenico Pellegrino

Managing Director MSC Crociere S.p.A.

16:20

Coffee break

Offered by Tefin S.c.r.l.



16:40

Chairman

Dry Cargo

Ugo Salerno

RINA CEO

Speakers

Bruno Castaldo

Studio Legale Castaldo

Recovery actions: Attachment of hire under time charter to secure pecuniary claim

Peter Jago

Partner More Fisher and Brown, London

The Inter-Club Agreement recent developments

David Pitlarge

Partner Hill Dickinson, London

A continuing headache: failure to pay under period charters - some practical and legal issues

Panellists

Giuseppe Bottiglieri

President Giuseppe Bottiglieri Shipping Company S.p.A.

Giuseppe D'Amato

President Perseveranza di Navigazione S.p.A.

Giuseppe Lembo

President Deiulemar Compagnia di Navigazione S.p.A.

Sergio Paneni

Head of Shipping Enel S.p.A.

Yannis Triphyllis

Director Gourdomichalis Maritime S.A.

Manolo Veladini

Marketing Director V.Ships Group

17:30

Offshore

Chairman

Richard Janssen

Commercial Manager Smit

Speaker

Pietro Galizzi

General Counsel Saipem

Emergencies on offshore drilling and similar units: who has the last words?

Panellists

Giacomo Gavarone

Finarge Armamento Genovese S.r.l.

Andrea Garolla di Bard

Member of the Board Sarda Bunkers S.p.A.

18:00

Energy and Tankers

Chairmen

Carlo Cameli

Managing Director F.Ili d'Amico Armatori

Valeria Novella

President Young Owners Confitarma

Speaker

David McInnes

Partner Ince & Co, London

***Oil Major Approvals in Tanker
Charterparties***

Panellists

Francesca Barbaro

General Manager PB Tankers S.p.A.

Mariella Bottiglieri

Managing Director Giuseppe Bottiglieri
Shipping Company S.p.A.

Antonio Ciochi

Managing Director V.Ships Monaco

Giovanni Gavarone

Banchero & Costa S.p.A.

18:40

Conclusions

Francesco Berlingieri

President *ad Honorem*

Comité Maritime International

Bartolomeo Giachino

Undersecretary of State

Ministero Infrastrutture e Trasporti

Francesco S. Lauro

Studio Legale Lauro

19:00

Drinks

20:30

Gala Dinner, Hotel Excelsior*

Offered by CR Marine&Aviation and Smit

CR Marine&Aviation

