

TUESDAY 7th
OCTOBER
PREMIERE WORKSHOP
ECO-SHIPS: INVESTING IN NEW
TECHNOLOGIES

Sponsored by



Organised in association with the
Group of Young Shipowners at CONFITARMA
and ATENA



15.30 REGISTRATION

16.00 **OPENING SESSION**

OPENING ADDRESS Francesco S. Lauro
Managing Partner Studio Legale Lauro

SESSION CHAIRMEN Andrea Garolla di Bard
President Young Italian Shipowners – Confitarma
Managing Director Med Offshore S.p.A.

Alberto Moroso
President ATENA

SPEAKERS Apostolos Poulouvassilis
Regional Marine Manager, EMEA Lloyd's Register
Overview of regulations by class

Umberto D'Amato
CEO Perseveranza S.p.A. di Navigazione
Pros and Cons of Eco-ships

Fabio di Felice
Head of Cavitation & Propulsion – CNR - INSEAN
Experience of shipping companies in using energy-saving technology

Dario Bocchetti
Energy-Saving Manager Grimaldi Group
Green and energy-saving technologies – An owner's perspective

Volkmar Galke
Sales Director Ship Power 2-Stroke – Wärtsilä
Propulsion solutions for tomorrow's challenges

Guido Ceccherelli
Vice President Business Development – Ecospray Technologies S.r.l.
Exhaust gas cleaning technology

[Warning: This panel, notwithstanding the presence of the organizer, is characterized by a lower than average age of participants and the proceedings dress code is smart-casual. Participants with a tie will not be admitted!]

Palazzo Du Mesnil
via Partenope
10
via Chiatamone
61/62

17.15–17.30 *Coffee break*

17.30–17.40 Francesco S. Lauro
Managing Partner Studio Legale Lauro
Drafting contracts for eco-vessels

17.40–19.00 **DISCUSSION PANEL**
Why invest in Eco-ships?

PANEL
CHAIRMEN Michele Francioni
CEO of Rina Services S.p.A.

GUEST
PANELLIST Emanuele Lauro
CEO Scorpio Group

DISCUSSANTS Lorenzo Maticena
Member of the Board Caronte & Tourist S.p.A.

Valeria Novella
Ottavio Novella S.p.A.

Jeffrey Pribor
Head of Maritime Investments Jefferies

Members of the Group of Young Shipowners
at Confitarma

Speakers' Cocktail Party

Villa Doria d'Angri
via Petrarca
80

[Participation to the cocktail party must be confirmed /
Smart-Casual dress code / Bus Service to Villa Doria d'Angri
departs from Hotel Excelsior – Via Partenope 48 – at 8PM]

WEDNESDAY 8th
OCTOBER

8:30

REGISTRATION

9:00

OPENING ADDRESSES

Emanuele Grimaldi

President Confitarma – Italian Shipowners' Association
Managing Director of Grimaldi Group

John C. Lyras

Past President and Current Member of the Boards
Union of Greek Shipowners European Community Shipowners' Association

Francesco S. Lauro

Managing Partner Studio Legale Lauro

Chiesa di
Santa Maria
Donnaregina
via L. Settembrini
80

9.30

1 SESSION *Global challenges and strategic decisions
in the current shipping markets*

CHAIRMEN

Richard Fulford-Smith

Managing Director RS Platou

Francesco S. Lauro

Managing Partner Studio Legale Lauro

PANELLISTS

Emanuele Grimaldi

President Confitarma – Italian Shipowners' Association
Managing Director of Grimaldi Group

John C. Lyras

Past President and Current Member of the Boards
Union of Greek Shipowners European Community Shipowners' Association

Vincenzo Petrone

President Fincantieri

Jeffrey Pribor

Head of Maritime Investments Jefferies

Ugo Salerno

CEO Rina S.p.A.

John Wiik

CEO of The Norwegian Hull Club

10.30

CLOSING REMARKS

Peppino D'Amato

President Perseveranza S.p.A. di Navigazione

10.35

KEY-NOTE SPEECH

Vincenzo Camporini

Vice President of the Institute of International Affairs
Past Chief of Defence General Staff for Italy

Geo-political outlook

10.50

Marco Del Panta

Principal Director for Migration Issues at the Italian Ministry of Foreign Affairs

*Italian migration policy after the Lampedusa tragedy:
an Italian and EU outlook*

11.00

Coffee break

hosted by



11.30 **II SESSION** *Follow the Money*

CHAIRMEN

Diego Pacella

Managing Director and CFO of Grimaldi Group

Jeffrey Pribor

Head of Maritime Investments Jefferies

INTRODUCTORY ADDRESS

Maurizio Barracco

President of Banco di Napoli S.p.A.

SPEAKER

Mark Clough

Queen's Counsel – Studio Legale Lauro

Shipping finance is not immune to EU competition law

Maria Teresa Iardella

Head of DCM Securitization Co-head of Debt Origination

Managing Director Mediobanca

Update on recent debt capital market trends

PANELLISTS

Arturo Capasso

Professor of Corporate Finance University of Naples Federico II

Nicola Coccia

Past President Confitarma – Italian Shipowners' Association

Current President of Finance & Legal Commission at Confitarma

President of Gestioni Armatoriali S.p.A.

Angelo D'Amato

President of Oceanic Commission at Confitarma

CEO Perseveranza S.p.A. di Navigazione

Christoforos Dimakis

Vice President Ship Finance – South/Eastern Europe & Middle East Credit Suisse

Jeffrey Drake

Director Alix Partners

Francesco Fuselli

Managing Director Banchemo Costa & C. S.p.A.

Rory Hussey

Managing Director – Transportation Finance, Shipping ING Bank NV

Maria Karnessi

Managing Director European Product Carriers Ltd.

Guido Musso

Managing Director Head of Shipping & Offshore

Export and Agency Finance Citi

Giuseppe Rizzo

President of Technical Commission at Confitarma

CEO RDB – Rizzo Bottiglieri De Carlini Armatori S.p.A.

Fabrizio Vettosi

Managing Director Venice Shipping and Logistics S.p.A.

13.00

Lunch

hosted by

CARONTE&TOURIST



ECOSPRAY
TECHNOLOGIES

14.30

III SESSION *Managing the risks through today's turbulent markets*

CHAIRMEN

Federico Deodato
President and CEO PL Ferrari & Co S.r.l

Mauro Iguera
CEO CR Marine & Aviation S.p.A.

KEY-NOTE SPEECH

Mans Jacobsson
Former Director of the Oil Pollution Compensation Funds
The prestige incident – Some important Court Judgements

SPEAKERS

Christopher Brown
Underwriting Director UK P&I Club
P&I International Group Reinsurance: what matters most to shipowners

Maurizio Dardani
Partner Dardani Studio Legale
Oil pollution from ships & offshore platforms: two worlds apart?

Patrizia Kern-Ferretti
Head Marine Continental Europe Swiss Re Corporate Solutions
Global marine insurance report

Mike Salthouse
Deputy Global Director North of England P&I Club
The Sanctions Maze – Where we are, where we are going

John Wiik
CEO of The Norwegian Hull Club
Market volatility & innovation in marine insurance

Shawn Winter
Health, Safety, Security & Environmental Consultant Studio Legale Lauro
Managing crisis events (if you can)

PANELLISTS

Angelo Ansaldo
Director SIAT Assicurazioni

James Bean
Syndicate Director The Standard Club

Michele Bottiglieri
President Michele Bottiglieri Armatore S.p.A.

Rocco Bozzelli
Underwriting Manager RaetsMarine France Sarl

Maurizio d'Amico
Business & Technology Development Director d'Amico International Shipping

Vittorio Damonte
Managing Director Marine Division Bureau Veritas Italia S.p.A.

Richard Janssen
Commerical Director of SMIT Salvage

Lorenzo Maticena
Member of the Board Caronte & Tourist S.p.A.

Alessandro Morelli
Chief Insurance Office SIAT Assicurazioni

Marco Polisenò
Director Marine Department Poliass S.r.l.

Leonardo Rondinella
CEO LGR di Navigazione S.p.A.

Gerasimos Strintzis
Chairman of Hellenic Seaways

16.00 *Coffee break* hosted by



16.30 **IV SESSION** *Build, Buy, Charter*

CHAIRMEN

Clive Aston
LMAA London Maritime Arbitrators Association

Mariella Bottiglieri
Managing Director Giuseppe Bottiglieri Shipping Company
Board of Directors UK Defence – London

OPENING SPEECH

Giorgio Berlingieri
Vice President Comité Maritime International
An update on the works of the CMI – The convention on foreign judicial sales of ships and its recognition

SPEAKERS

Ernesto Ardia
Studio Legale Lauro
Contractual regulations of repair works and personal injury prevention

David McInnes
Partner Ince & Co LLP, London
Termination of charters and damages

Christian Mollitor
Vice President YCF Maritime & the Liberian Registry
Navigating flag challenges for EU shipowners

David Pitlarge
Partner Hill Dickinson LLP, London
Paper warranties: terms concerning ISM and classification societies in maritime contracts

Furio Samela
Partner – Watson Farley & Williams LLP
Sanctions in loan agreements

PANELLISTS

Olof Berndtsson
Deputy Managing Director – Stena RoRo

Giuseppe Bottiglieri
President Giuseppe Bottiglieri Shipping Company S.p.A.
Vice Chairman INTERCARGO – London
Director and Strategy Committee Member UK P&I Club – London

Carlo Cameli
Managing Director Fratelli d'Amico Armatori S.p.A.

Giovanni Cimmino
Partner Cimmino Carnevale De Filippis

Giacomo Gavarone
Commercial Manager, Rimorchiatori Riuniti S.p.A.

Marie Kelly
Partner Norton Rose Fulbright

Salvatore Lauro
Managing Director Lauro.it S.p.A.

Andrea Mastellone
President Naples Shipagents

Brian Roberts
Director P&I Claims, The Norwegian Hull Club

Yannis Triphyllis
Shipowner – Board of Director U.K. Defence Club Hellenic Chamber of Shipping

18.00

CONCLUSIONS

20.00

GALA DINNER

hosted by

CR Marine & Aviation



Circolo dell'Unione
via San Carlo
99

[Participation to the Gala Dinner must be confirmed /
Formal Attire / Mobile phones must be set to silent
inside the venue / a bus service will leave from
Hotel Excelsior – Via Partenope 48 – at 7:45 and 7:50PM]

SL

STUDIO LEGALE LAURO

Established in 1993 in Naples, Studio Legale Lauro offers a wide range of legal services in Maritime, Commercial and International Law matters.

Its lawyers provide specialized assistance in Shipping, Transportation, Commercial, Corporate, Banking, Insurance, Construction and Bankruptcy law whether it be in an advisory capacity or as counsel in litigation proceedings in Italian courts and arbitration tribunals.

Through its work with leading Italian and foreign shipowners, banks and financial lenders, Studio Legale Lauro has developed significant expertise in Mergers & Acquisitions, Partnership and Joint Venture Agreements, and various types of Financing Transactions.

Studio Legale Lauro

80133 Napoli
via Agostino Depretis, 19

t +39 081 5800199 f +39 081 5800195
info@studiolegalelauro.it
studiolegalelauro.it

shippinglauro

shippingandthelaw



Linkedin:
Shipping and the Law
International conference

shippingandthelaw.org
studiolegalelauro.it/shipping2014